

APICS Buffalo - Top Management Night 2018 2018 Award Winners



Member of the Year Richard Wasiura – CPIM

Mr. Wasiura is a 49 year member of the APICS Buffalo Chapter, and has served on the Board of Directors in many roles over the years, including President, Vice President, Treasurer, and Special

Events, to name a few. Each year he has been an active member of the Chapter and has volunteered for a variety of activities over the years. Mr. Wasiura has seen many changes to the Buffalo Chapter and during his time as Treasurer, he was successful in organizing our record keeping processes and he helped to restore APICS Buffalo to financial stability.

Most recently, Mr. Wasiura has been instrumental in planning and organizing the yearly APICS Holiday Meeting to help the Chapter improve networking between our member companies and their employees. This has proven to be a great success and Dick was able to lead the members in some very interesting and fun exercises to help kickoff the networking sessions.

For his tireless efforts and many hours of dedicated service to APICS Buffalo Chapter, we whole heartedly award the 2018 APICS Member of the Year Award to Mr. Richard Wasiura.



Company of the Year Tapecon Inc.

The Buffalo Chapter has been very fortunate for the fantastic support it has received from many member companies this past year and would like to thank everyone for their continued interest in APICS PDMs and Education Programs.

However for the 2017-2018 program year, the APICS Executive Board would like to formally recognize the outstanding commitment to excellence that Tapecon Inc. has demonstrated through their significant participation in APICS

PDMs, and Educational Programs. Tapecon Inc. has clearly committed itself to the APICS Buffalo Vision Statement, “To develop leaders and inspire individuals and organizations to pursue excellence through lifelong learning and career advancement in the field of Operations and Supply Chain Management.”

The APICS Board of Directors is proud to award the 2018 APICS Company of the Year Award to Tapecon Inc. !



Educator of the Year Barbara Walters

Ms. Walters is currently on the APICS Buffalo Board of Directors, serving as the Director of Programs. Ms. Walters was responsible for finding topics, speakers and venues for our

Professional Development Meetings (PDMs) for the 2017-2018 program year and she has done an outstanding job indeed!

Attendance at our Professional Development Meetings has increased and the feedback from membership has been extremely positive, with many comments as to the excellent topics and presenters that Ms Walters was able to secure for our Chapter Meetings. For her efforts to support the APICS Buffalo Mission Statement “To be the number one resource for Operations and Supply Chain Management education in WNY”, the APICS Board of Directors proudly awards Ms. Barbara Walters the 2018 APICS Educator of the Year award.

Jeff Ball
APICS Buffalo Chapter - Executive Board
Director – Business Development 2017-2018



* See past recipient list within this issue.



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President's Message



Happy Cinco de Mayo a little late. Cultural holidays are always a fun time at our house. With two children still in grade school there is enthusiasm around the day, the celebration and learning about new things including history, good or bad. While the celebration is fun, I like to challenge the kids, ask them to explain to me why the day is important, what significance does it hold and what can you learn from the series of events that led to the creation of this holiday?

The Supply chain to me is a lot like these days. We celebrate success, we mourn things that don't go our way and we look forward to the next "day". The question I would pose is - do you slow down long enough to really understand what just occurred? In my earlier example, the significance, in our day to day, what made us successful or conversely unsuccessful? Was it the people, the process, did we get a little "lucky" and most importantly, can we (do we want to) replicate what happened and the outcome associated?

I have always been blessed to work with and work from leaders that made me slow down long enough to really digest what we were doing and what we did. These regroupings always provided perspective and a framework on how to conduct ourselves should a specific situation arise again.

When it's all said and done, we tend to focus on what we can do better in life and in business. That's human nature. We are bred and driven to improve. Striving for perfection is admirable, but losing sight of what helped us win, helped us improve, helped us to succeed can be as detrimental to an organization, a supply chain or us as individuals.

The expression "what got you here, won't keep you here" has merit. Everyone knows Einstein's definition of insanity but if what got you there was good structure, process adherence, and a culture of collaboration, don't lose that. Too often we look to overhaul or re-engineer from start to finish. What the pace of advancement and the pace of change, who can blame us? But my message is simple embrace those parts that work and build upon it. Don't cling to the way it's "always been done", don't be afraid to change and don't be too hasty to shift to the next thing without ensuring what are critical remains.

In closing, thank you to all of our membership for another great year. As everyone knows, summer for the APICS chapter is a time for recharging and enjoying some of the hopefully, nice weather. Those said, even though there may not be PDM's or board meetings, don't hesitate to reach out to your board with suggestions, ideas or questions.

Yours in APICS,
 Albert Testa, CPIM
 President, APICS Buffalo Chapter

Upcoming APICS Certification Courses

We are pleased to be offering part 2 of the CPIM certification series. Additional info is available at www.apics-buffalo.com/education.

Part 1 was offered in Spring 2018. We may offer again in Fall 2018 if there is sufficient interest. Additionally we will offer CSCP (Certified Supply Chain Professional) and CLTD (Certified in Logistics, Transportation and Distribution) if we have interest. For more information, please contact the education director at education@apics-buffalo.org.

Pricing does not include cost of the exam.

Class	Start Date	Approx. length of time	Location	Cost (includes books and materials)	
CPIM Part 2	Sept 10 6pm	13 Weeks	Rich Products	\$1150	Register at www.apics-buffalo.org
CPIM Part 1	TBD	10 Weeks	TBD	\$1150	Info at www.apics-buffalo.org
CSCP	TBD	10 Weeks	TBD	\$1795	Info at www.apics-buffalo.org
CLTD	TBD	10 Weeks	TBD	\$1795	Info at www.apics-buffalo.org

APICS-Buffalo Board Nominations

It's that time of the year again where we begin nominations for the upcoming 2018-2019 APICS board roster. Below are the submitted nominations. If there are any objections to these appointments, please provide feedback by 5/18.

President: Al Testa
Vice President: Michael Gerbera
Secretary: Christine Dombrowski
Treasurer: Darren Jurewicz

As always if there is interest in a board spot, please let us know.



APICS Buffalo - Recognition Award Recipients

Year	Company	Educator	Member
2018	Tapecon Inc.	Barbara Walters	Richard Wasiura
2017	Cobham Mission Systems	Kimberly Frew	John Neureuter
2016	New Era	Joost Vles	Vilona Trachtenberg
2015	Saint-Gobain	Melissa Ruggiero	Christine DelPrince
2014	Lactalis American	Jeremy Ballaro	Donna McGrew
2013	Moog Inc	John Blest	Patrick Clancy
2012	Rich Products	Matt Bartels	Rick Hanisewski
2011	Moog Inc	Carol Goewey	Pete Mayer
2010	Rich Products	Joost Vles	Carol Coewey
2009	Moog Inc	Dr. Jack Cook	Jeff Ball
2008	Luvata Buffalo Inc	Melissa Ruggiero	Kim Smith
2007	Fisher-Price	Dr. Lynn Fish	Wayne Forrest
2006	Accellent Inc	Ed George	Rick Hanisewski
2005	Fisher-Price	Ed George	Bill Helfrich

Program Evaluation



PDM Wednesday, April 18 2018

Topic: "Precisely Wrong - Why Conventional Planning Systems Fail and What to Do About It" by Carol Ptak at Salvatore's

1=poor; 2=below avg; 3=avg; 4=above avg; 5=excellent

Response Average Results:

- 1) Speaker clear & easily understood: 4.8
- 2) The material content was clear & understandable: 4.8
- 3) The program topic was interesting & informative: 4.9
- 4) The questions/answers were direct & to the point: 4.4
- 5) The speaker was knowledgeable: 4.9
- 6) How likely are you to promote APICS & its offerings?: 4.6
- 7) Food & facilities satisfactory: 4.6

Comments:

- ♦ It was an awesome night as expected - great turnout!
- ♦ There should be more in the question & answer period.
- ♦ Had a hard time seeing the screen from the side of the room.
- ♦ Perhaps at such a large event, a sit down dinner would be better to serve everyone in a more timely manner.
- ♦ No good vegetarian options.
- ♦ Salvatore's accommodations were nice. Food was average; roast beef was tough. (Server had trouble cutting through it.)

Future Topic Suggestions , Speakers, or Tour Locations:

- ♦ More speakers like Carol. Continue with APICS body of knowledge topics.

Respondents –

APICS Members: 55%; Non-Members: 45%



Welcome New Members

- Donna McGrew, CPIM, CSCP, CLTD, Secretary

Professional Members:

Erin Ross
Gerard Kopack
Kristen Clark
Brian Freeburg

Young Professional:

Koushikee Chatterjee

Student Associate:

Lauren Weiss
Nicholas Parkolap
Shreyas Prakash

Student Chapter Reports



Canisius College

The Canisius College Chapter of APICS recently took a tour of the Buffalo News. It was a very successful tour given by Jacquelin Roach. The students who went on the tour were able to see many of the topics discussed in their courses with their own eyes. While enjoying the warm weather, we are also planning many engaging activities and tours for the Fall Semester. As always, we would love to work with businesses in the Buffalo area. If your company has an interest in working with Canisius College students, please reach out!

Submitted by: Kayleigh Murray,
Secretary, APICS Canisius Student Chapter

University at Buffalo

In April our E-Board was excited to attend the APICS Top Management Night with our faculty advisor Professor de Jong. Ms. Ptak's presentation on MRP systems was very enlightening because our members do not have extensive real life experience with these tools. This was yet another experience for our club taking our knowledge from the classroom and extending it to real life practices. Aside from the content, it was great to talk with various APICS members in the Buffalo area about their businesses and experiences. Our club has elected a new E-Board for next year and we couldn't be more excited for them to build on a successful year of events and involvement.

2018-19 E-Board:

President: Gina Nasca, MBA 2019
VP of Operations: Lauren Weiss, MBA 2019
VP of Marketing: Mason Lampka, BS 2021
VP of Case Competitions: Patrick Biver, MBA 2019
Treasurer: Zac Disalvo, BS 2019
Secretary: Tasnia Tonima, BSA 2019
Chair of Volunteering: Muhammad Mansoor, BS 2020
Chair of Fundraising: Linh Thi My Nguyen, MBA 2019

Submitted by: Alexander Lesins,
Secretary, UB Supply Chain & Operations Club



Mission Statement:

To be the number one resource for Operations and Supply Chain Management education in WNY.

Vision Statement:

To develop leaders and inspire individuals and organizations to pursue excellence through lifelong learning and career advancement in the field of Operations and Supply Chain Management.

THE UN-COMFORT ZONE with Robert Wilson

I was Motivated by Nostalgia Until Good Sense Kicked In

I've always wanted to ride a Penny-Farthing.

Last Sunday I was having lunch with my cousin Lucy in a trendy section of Atlanta known for its variety of restaurants, bars, and unique shops. We were dining by the window when I noticed something across the street that I'd always wanted to try.



It was a contraption known as a Penny-Farthing. It was the world's first bicycle; invented in 1870. Oh, there were other double-inline-wheeled vehicles before this one, but they were coaster bikes that you propelled Fred Flintstone style by pushing your feet against the ground. The Penny-Farthing was the first one on which you could mechanically propel yourself by pedaling.

As a biking enthusiast, who also has a strong sense of nostalgia for the olden days, I've always wanted to ride one, but I'd only seen them in pictures. You've probably seen a picture of one before - it's the original big-wheel. Giant wheel in front with a tiny wheel in back. That's how it got its name; it reminded someone of penny next to a farthing (an old British penny and quarter penny - you could look them up; I did, but after seeing the proportions, I thought "Silver Dollar-Dime" would've been a better name).

This one was on display in front of a bicycle store. After we finished eating, we crossed the street for what I hoped was an opportunity to scratch an item off my bucket list. Lee, the shopkeeper, was happy to tell us all about it, but first he said it wasn't for sale or rent. Wah! So much for my bucket list. He explained that it had been brought in for a repair three months earlier, but the bike's owner hadn't returned to pick it up. Hence he turned it into a display item to attract people into the store. It sure worked on me, but I was so excited at seeing one, that I didn't care it was only a tease.

These bikes have been out of production since 1893, mostly because they are mortally dangerous. The rider's body weight is centered over the big front wheel, and if the wheel hits a pothole, the rider is thrown head first over the handlebars. Unfortunately for those early adopters, bike helmets weren't invented until the mid-1970s.

This Penny-Farthing had been custom built, and it stood as tall as a man. Lee helped us get on it. He held it steady, while we took turns climbing into the seat. It was way higher than I had imagined. My foot at its lowest extension was still two and a half feet off the ground. There was no way I could touch the ground with my toes. Which made me curious, how would I actually get on it if Lee wasn't there?

Lee explained: you had to run alongside it, put your foot on the small step conveniently placed just above the rear wheel, then launch yourself onto the seat (sort of like rodeo cowboys do when they leapfrog onto a horse from behind), all while trying to grab the handlebars (which are too high and far from the back to hold while running), getting your feet on the pedals, and maintaining your balance so that you don't fall over. If the bike does fall over, then you get to start over... albeit sorer from the bruises and abrasions you got while body slamming the pavement.

I'm thinking that the average rider, in the 1880s when these bikes were most common, may not have had to go through all those gymnastics. Most houses and buildings had carriage blocks so that people would have a step between their horse-drawn vehicles and the ground. These would have been a perfect height for climbing on your bike and pushing off. Then again, most of the people riding these bikes were athletic young men in their 20s and 30s who would've looked at me in contempt for even considering using a stepping stone. OK, I'm a few decades past my 20s, which is my sole excuse for even thinking of it.

If you're wondering why these bikes had such a big wheel (typically between 55 and 65 inches in diameter), it was to give them more speed. The bigger the wheel the faster it would go. The Penny-Farthing did not have a chain - it was direct drive propulsion - which means the pedals were fixed to the wheel. Think about that for a moment. That means as long as the wheel is turning, so are the pedals. When you ride downhill, you have to take your feet off the pedals because they would be going around too fast for your legs to keep up. Back in the day, most riders put their legs on top of the handlebars while going downhill. Why? Because if they hit a bump and were thrown over the handlebars, they would land on their feet instead of their heads. Oh, one more thing, most of these bikes did NOT have brakes.

NO BRAKES? That leads me to one conclusion: these bikes were designed to be ridden in cities with flat hill-less roads. That pretty much eliminates my hometown of Atlanta, which of major U.S. cities is second in elevation behind Denver, which means there are no flat roads to ride on. Here in the foothills of the Appalachian Mountains, the only way we can get a flat surface to bike on is to pave over an old railroad bed.

Despite all I learned, I still want to ride a Penny-Farthing. I just want to do it where the roads are flat, traffic is light, and before I have to worry about breaking a hip. So..., what's on your bucket-list?

Robert Evans Wilson, Jr. is an author, humorist/speaker and innovation consultant. He works with companies that want to be more competitive and with people who want to think like innovators. Robert is the author of ...and Never Coming Back, a psychological thriller-novel about a motion picture director; The Annoying Ghost Kid, a humorous children's book about dealing with a bully; and the inspirational book: Wisdom in the Weirdest Places. For more information on Robert, please visit www.jumpstartyourmeeting.com.